



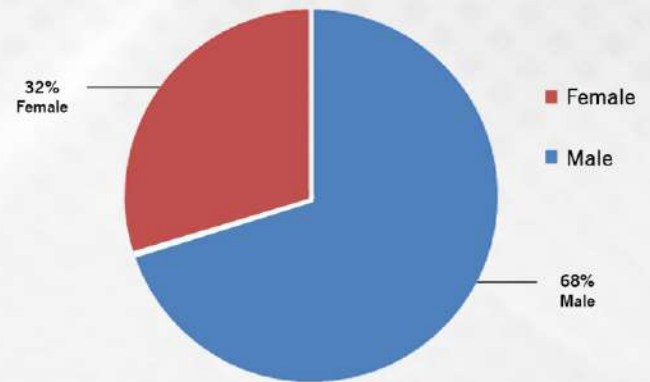
# CAREER TRANSITION HANDBOOK

Our students include early career and experienced professionals from across industries, functions and backgrounds.

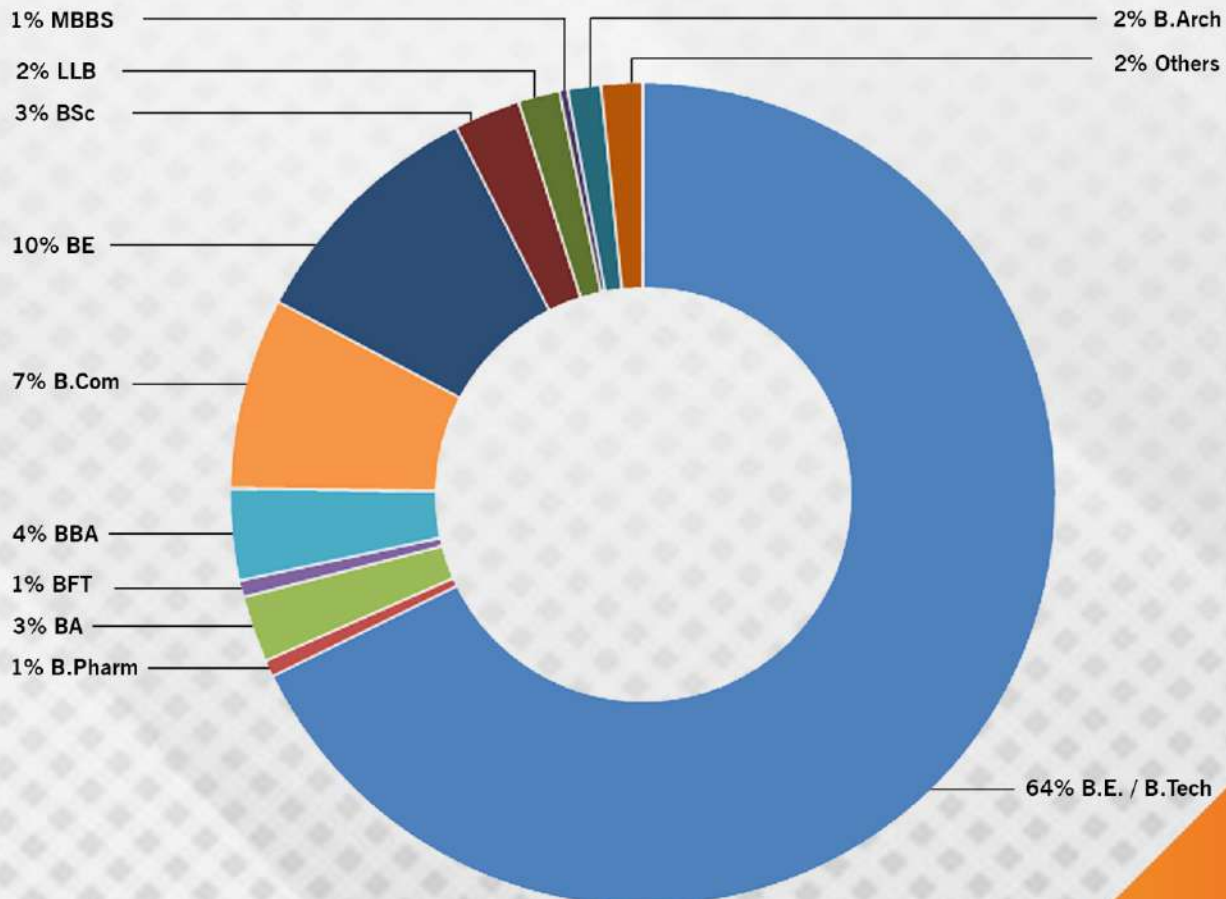
## EXPERIENCES DISTRIBUTION



## GENDER DIVERSITY



## EDUCATIONAL BACKGROUND







Work Experience  
**30 MONTHS**

Age of Participants  
**23 YEARS**

Female Participants  
**32%**

GMAT Score  
**630**

GRE Score  
**305**

CAT/XAT Percentile  
**90**

## AVERAGE BATCH STATISTICS



# SPJIMR Faculty



**Dr. Rajiv Agarwal**  
Case Study Method



**Dr. Ranjan Banerjee**  
Learning to Learn



**Dr. Chandrika Parmar**  
Business Research Methods (BRM)



**Prof. Jagdish Rattnani**  
Business Communication



**Prof. Vineeta Dwivedi**  
Business Communication



**Dr. Debasis Mallik**  
Microeconomics / BRM



**Dr. Vidyut Lata Dhir**  
PG Lab / Design Thinking



**Dr. Anil Vishnu Vaidya**  
ML&AI



**Prof. Prem Chandrani**  
Consulting Tools Seminar



**Dr. Sheila Roy**  
Quantitative Methods



**Dr. Disha Bhanot**  
Quantitative Methods



**Dr. Surya Tahora**  
Science of Spirituality



**Dr. Pallavi Mody**  
Global Macroeconomics



**Dr. R.K.Pattnaik**  
Global Macroeconomics



**Dr. R. Sesha Iyer**  
Decision Sciences



**Prof. Prem Chandrani**  
Management Accounting



**Prof. Debraj Ghoshal**  
International Business



**Prof. Nilendra Singh Pawar**  
Business Strategy



**Prof. Neeraj Swaroop**  
Business Strategy



**Prof. R. Jayaraman**  
Global Production Management



**Dr. Shekhar Shukla**  
Blockchain Design & Application



**Dr. Arunima Haldar**  
Financial Accounting & Statement Analysis



**Dr. Sapna Malya**  
Financial Accounting & Statement Analysis



# Visiting Faculty



**Prof. V.K. Murti**  
Marketing Management



**Dr. Kameshwar Rao**  
Corporate Finance



**Dr. Kishore Rathi**  
R and R Studio



**Dr. Ashok Ullal**  
Management By Doing



**Prof. Vanita Keswani**  
Media Management



**Prof. Kaustav Majumdar**  
Digital Marketing



**Prof. Shirish Kotmire**  
Startup Garage



**Prof. Shripad Wagale**  
Basic Econometrics



**Prof. Puneet Gupta**  
Strategic Finance



**Prof. Binal Gandhi**  
Financial Gym



**Dr. K T Upadhyay**  
Project Management



**Prof. Ashish Maheshwari**  
Business Research Methods



**Dr. Tirthankar Patnaik**  
Economics



**Dr. Mohit Raina**  
Marketing

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# International Faculty

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**Dr. Dennis Vink**

Professor (Finance & Investment)  
Nyenrode Business Universiteit &  
Independent Financial Advisor

**Course taken :** Corporate Finance

[in / dennisvink/](#)



**Dr. Jacob Vakkayil**

Director (International MBA) -  
IESEG School of Management

**Course taken :** Negotiations & Intercultural  
Management

[in / jacob-vakkayil-84817358](#)



**Dr. Christo Nel**

Visiting Lecturer Extraordinaire  
University of Stellenbosch  
Business School

**Course taken :** Leadership

[in / christonel1](#)



**Dr. Christian Landau**

Dean & Professor (Strategic Management)  
- EBS Business School

**Course taken :** Strategic Management

[in / prof-dr-christian-landau-5bb93456](#)



**Dr. Shalini Rogbeer**

Professor - EBS Business School

**Course taken :** Business Policy & Strategy

[in / rogbeer-shalini-b846b4103](#)





### **Dr. Antonio Giangreco**

Associate Dean - International Relations,  
Director - Post-Graduate Programmes &  
Professor - Human Resources Management  
IESEG School of Management  
**Course taken :** International Human Resource  
Management

/ antonio-giangreco-547a2464



### **Dr. Mrdjan Mladjan**

Assistant Professor (Financial Economics)  
- EBS Business School  
**Course taken :** Corporate Finance



### **Dr. Marjo-Riitta Diehl**

Vice Dean Research & Professor - Organizational  
Behaviour & Human Resources  
- EBS Business School

**Course taken :** Organisational Change

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### **Dr. Elias Hadziliadis**

Professor - IESEG School of Management &  
Freelance Management Consultant

**Course taken :** International Business

**OUR KNOWLEDGE  
PARTNERS**



# ABOUT GMP

In order to provide a synthesis of eastern ethos and western efficiency, SPJIMR provides a diversified learning experience through its GMP (Global Management Programme). The programme collaborates with top FT-ranked reputed European and US B-Schools to offer a learning experience and a value proposition in line with your long-term global career aspirations. GMP partners with 3 B-Schools in Europe and 3 in the US. The programme provides exposure to general management courses, with a focus on electives to prepare participants for specializations at partner schools. The GMP track of 6 months is considered as a semester completed at SPJIMR, before students embark into the next semesters with the partner schools. The GMP certificate is awarded upon completion of the programme, independent of the Degree (MBA or MS) by the partner schools.

Parallel to none in terms of pedagogy, curriculum, non-classroom learning and alumni engagement, GMP provides a unique financial value proposition, dual alumni status and global internships and career opportunities.

## WHY US B-SCHOOLS THROUGH GMP

- ✔ GMP certificate from SPJIMR + MBA/MS certificate from partner school, upon graduation
- ✔ Internship and job opportunities from US partner schools
- ✔ Upto 100% merit-based scholarships
- ✔ Regular career counselling by established alumni in US
- ✔ Facilitation of loans from nationalized banks
- ✔ Exposure to a multi-cultural learning and work environment
- ✔ High ROI, affordable fees and dual alumni status
- ✔ STEM-designated programmes offering 3-year OPT

**\*PARTNERSHIP WITH B-SCHOOLS  
IN THE US STARTED IN 2018**



# WHERE DO OUR ALUMNI WORK



## GLOBAL RECRUITERS FOR GMP

J.P. Morgan Chase , Mumbai	ING, Amsterdam	Adidas, Nuremberg	Nike, Amsterdam
TCS, Oflo	Raymond Limited, Mumbai	Deloitte, Toronto	Amazon, Luxembourg
Walmart, Bentoville	Airbus, Delhi	Decathlon, Stuttgart	Infosys Consulting, Mumbai
The World Bank, Washington D.C.	Nokia, Munich	Cognizant, Bengaluru	Zooplus AG, Munich
Apple, California	IBM Deutschland GmbH, Berlin	Procter & Gamble, Offenbach	Mars, Paris
Wipro HOLMES, Reading	AkzoNobel, Amsterdam	Accenture, Frankfurt	Finturi, The Hague
OYO, Gurgaon	GE Healthcare, Chicago	Barclays Bank PLC, London	nVent, Ettlingen
Maersk Line, Mumbai	Agilis, Berlin	BASF, Mannheim	Recap Global Investors, Zug
KPMG, Petaling Jaya	Ernst & Young, Manama	Royal Enfield, Chennai	Nissan Automotive, Paris
Evalueserve, Gurgaon	Siemens, Frankfurt	Abbott, Frankfurt	Itron, Ettlingen
Freddie Mac, Virginia	Trivago, Dusseldorf	Daymon, Amsterdam	DB Schenker, Essen
Bobcat EMEA, Leipzig	Havas Health, Kuala Lumpur	PwC, Ahmedabad	Honeywell Solutions, Bielefeld
Nuffic Neso, Bengaluru	Interpol, Lyon	Alira Health, Framingham	DSM, Eindhoven



Kundan Sharma



Senior Software Development Analyst  
**BENGALURU, INDIA**



**Brandeis**  
INTERNATIONAL BUSINESS SCHOOL



**INCEDO**  
Business Analyst  
**NEW JERSEY, USA**

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Malavika Andavilli



Consultant  
**HYDERABAD, INDIA**



**Brandeis**  
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Data Analyst  
**DETROIT AREA, USA**

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Rohan Nagi



Key Account Manager & Content Studio Lead  
**NEW DELHI, INDIA**



**Brandeis**  
INTERNATIONAL BUSINESS SCHOOL



Private Equity Analyst  
**BOSTON, USA**

/in/rohannagi/



Rati Thakur

**Weddingz.in**  
India's Largest Wedding Company  
Guarantee of a Great Event

Team Lead Operations and Marketing  
**MUMBAI, INDIA**



**Brandeis**  
INTERNATIONAL BUSINESS SCHOOL



Teaching Assistant  
**BOSTON, USA**

/in/rati-thakur/





**Maneesh  
Ramanadham**



Chief of Staff to  
Senior Vice President  
**MUMBAI, INDIA**



**Brandeis**  
INTERNATIONAL  
BUSINESS SCHOOL



Research Associate  
**BOSTON, USA**

/in/maneesh-ramanadham/



**Kush Singh**



Business Intelligence  
Analyst  
**MUMBAI, INDIA**



**Brandeis**  
INTERNATIONAL  
BUSINESS SCHOOL



Product Management  
Intern  
**BOSTON, USA**

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**Aksh Nijhara**

**M.G PVT. LTD.**  
Senior Quantitative  
Financial Analyst  
**NEW DELHI, INDIA**



Quantitative Risk  
Analyst  
**NEW YORK, USA**

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**Avira Rajesh**



International  
Relations Manager  
**PUNE, INDIA**



Associate, Financial  
Risk Modeling  
**WASHINGTON DC, USA**

/in/avirarajesh/



**Mahesh Kumar**


  
Event Coordinator  
**PUNE, INDIA**



 **ROBERT H. SMITH  
SCHOOL OF BUSINESS**



  
Analyst - Data Services  
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 /in/themaheshkumar/



**Navendu Tripathi**


**HRLN**  
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Consultant  
**INDIA**



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**Shivam  
Choudhary**


  
Associate Technology  
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 **ROBERT H. SMITH  
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Quantitative Analytics  
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**Amey Sharma**


  
Associate  
Business Analyst  
**AGRA, INDIA**



 **ROBERT H. SMITH  
SCHOOL OF BUSINESS**



  
Data Modeling  
Analyst(Extern)  
**MARYLAND, USA**

 /in/ameyshar/





Vatsal Mehta

**JYOTI TRADERS**

Self Employed  
**MUMBAI, INDIA**



**STEVENS**  
INSTITUTE OF TECHNOLOGY  
THE INNOVATION UNIVERSITY



Product Manager  
**NEW JERSEY, USA**

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K. Vaibhav Singh



Assistant Project  
Manager

**CHATTISGARH,  
INDIA**



**STEVENS**  
INSTITUTE OF TECHNOLOGY  
THE INNOVATION UNIVERSITY



Assistant Instruction  
Design Analyst  
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Neha Prakash



Researcher  
**KARNATAKA, INDIA**



**STEVENS**  
INSTITUTE OF TECHNOLOGY  
THE INNOVATION UNIVERSITY



Vice President- Stevens  
Society of Financial Analysts  
**NEW JERSEY, USA**

/in/nehaprakash94/



Vinod  
Patchipulusu

**HCL**

Consultant  
**CHENNAI, INDIA**



**STEVENS**  
INSTITUTE OF TECHNOLOGY  
THE INNOVATION UNIVERSITY



Product Management  
Intern  
**CALIFORNIA, USA**

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**GMP ALUMNI WON THE PROMISING YOUNG ALUMNUS  
AWARD FOR THREE TIMES IN LAST 10 YEARS**



**NAVEEN PRASAD**  
(GMP 2011)  
WINNER - 2016



**SAMRIDDHI SHARMA**  
(GMP 2014)  
WINNER - 2019



**SANJUKTA BAROOAH**  
(GMP 2016)  
WINNER - 2020



# ALUMNI SPEAK

“

GMP has been a medium for me to reach my career goals faster overcoming all the limits. The journey has not been easy but with a combination of global exposure, excellent faculty, appropriate pedagogical formulas and the right mindset it has unleashed that spirit of how to win alive in this hyper-competitive market.



**Avana Maity**

“

In the words of Bobby Unser, "Success is where preparation and opportunity meet". Well, that is what the SPJIMR'S GMP programme (then PGCIM) turned out to be for me. It was the right platform with a wonderful opportunity to make an international career.

There is still a dearth of talent in Europe and for someone who is willing to go that extra mile, there are a lot of opportunities.



**Gaurav Madan**

“

I decided to join GMP for global exposure. Sometimes you have to choose the road less travelled - eventually it makes one a better person, personally and professionally. GMP helped me carve a niche in my career. I am now part of a global work force, focusing on a topic close to my heart - sustainability. My advice to prospective aspirants is to take a leap forward, think and act unconventionally and try uncharted territories - be young, curious and bold.



**Nishant Parekh**

“

Brandeis is considered as one of the most esteemed business schools in the US. Graduating from a programme in collaboration with SPJIMR made it all the more special. The MBA in Strategy and Innovation is a program that fits my professional aspirations. Hence, I am keen to use it as a pedestal to a world of opportunities.



**Rati Thakur**

“

I can truly relate to this quote from John Dewey when I think about the GMP programme. He said 'Education is not preparation for life; education is life itself'. This programme has been a transformational journey for me both professionally and personally. The combination of academic excellence and international exposure provided me with the apt launch pad into the global business arena. Today, I feel proud to be part of this International network and would like to thank the team behind this programme for their exceptional contributions.



**Samriddhi Sharma**

“

Good managers need new perspectives... And that is exactly what GMP gives you. Living abroad gives your thinking a whole new dimension. You realise the vast differences in cultures, business strategies and risk appetites. Having lived in India, France and now Germany, I can now understand how strategy evolves with evolving markets and socio-economic characteristics of a country.



**Parixit Naik**

“Take-off on an **international career** with 6 months at SPJIMR’S GMP”

## **MUMBAI CAMPUS**

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Divya Mahesh



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