



TAKE-OFF ON AN INTERNATIONAL CAREER WITH SPJIMR'S GMP

(Global Management Programme)

Brandeis

INTERNATIONAL
BUSINESS SCHOOL



ROBERT H. SMITH
SCHOOL OF BUSINESS



STEVENS
INSTITUTE OF TECHNOLOGY
School of Business

USC Marshall

School of Business

ABOUT SPJIMR

Bharatiya Vidya Bhavan's S.P. Jain Institute of Management & Research (SPJIMR) was inaugurated in 1981 by the then British Prime Minister, the late Hon. Margaret Thatcher. Over the past few decades, SPJIMR has been consistently ranked among top five management institutions in India.

Our philosophy captures the art and science of getting things done through the deft combination of people and processes. SPJIMR's mission is to Influence Practice and Promote Value-based Growth. We accomplish our mission through a learner-centric pedagogy. This exposes our students to a value-based growth, thereby providing them with a synthesis of competition-based western efficiency and collaboration-centric eastern ethos in our intellectual contributions and curriculum. Our pedagogic innovation helps develop pioneering programmes that expand the horizons of management education through the adaptation of best practices acquired from international collaboration.

The SPJIMR campus is compliant with COVID-19 guidelines and safety measures. Due to concerns surrounding COVID-19, the Admissions Office is working virtually. Updates on campus reopening will be communicated to you in due course of time.

ABOUT GMP

In order to provide a synthesis of eastern ethos and western efficiency, SPJIMR provides a diversified learning experience through its GMP (Global Management Programme). The programme collaborates with top FT-ranked reputed European and US B-Schools to offer a learning experience and a value proposition in line with your long-term global career aspirations. GMP partners with 3 B-Schools in Europe and 4 in the US. The programme provides exposure to general management courses, with a focus on electives to prepare participants for specializations at partner schools. The GMP track of 6 months is considered as a semester completed at SPJIMR, before students embark into the next semesters with the partner schools. The GMP certificate is awarded upon completion of the programme, independent of the **Degree (MBA or MS)** by the partner schools.

Parallel to none in terms of pedagogy, curriculum, non-classroom learning and alumni engagement, GMP provides an alluring **financial value proposition**, dual alumni status and global internships and career opportunities.

THE GMP ADVANTAGE



MBA/MS Degree from partner school & alumni status



Upto 100% merit-based scholarships



High ROI through affordable fees



STEM-designated programmes offering 3-year OPT (Optional Practical Training)



Facilitation of collateral-free loans



GMP certificate from SPJIMR & alumni status



Exposure to a multi-cultural learning and work environment



Career counselling by partner schools & alumni leading to internship & job opportunities in US

OUR PARTNER SCHOOLS

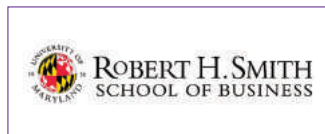
SPJIMR's GMP works in close coordination with partner schools. Students decide on the partner school and specialization track, at the point of taking admission to GMP. The credits acquired from GMP are transferred to the partner schools towards partial fulfilment of their credit requirements for MBA or MS with specializations. Often a Master Thesis or Internship is intertwined with the completion of the degree to ensure better corporate acceptance. On completion, the final degree is awarded by the partner school.



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ELIGIBILITY

- Graduation in any stream with 60% and above can apply
- GMAT (Minimum 550) or GRE (minimum 300) or CAT or XAT (minimum 80 percentile)
- Amongst US schools, UMD Smith School of Business & USC Marshall School of Business require language proficiency
 - (i) IELTS score of at least 7 **OR** (ii) TOEFL score of at least 100
- If you do not have a valid GRE/GMAT/CAT/XAT/IELTS/TOEFL score, you can still complete the GMP application form and apply as a deferred candidate
- Freshers and candidates with work experience can apply

[Click here](#) for a virtual tour of SPJIMR campus

OUR FACULTY



Dr. Vasant Sivaraman

Professor & Associate Dean
- Academics & Full-Time
Programmes (AD-AF)
Strategy & Finance Area



Dr. Preeta George

Professor & Associate Dean
- Executive Education and
Modular Programmes
(AD-EM) & Group Head-
Economics
Economics Area



Dr. Renuka Kamath

Professor & Associate Dean -
Academic Services and
External Relations (AD-ASER)
Marketing Area



Prof. Milind Kamat

Programme Head - Global
Management Programme (GMP)
Information Management
Area



Dr. Debraj Ghosal

Associate Programme Head - Global
Management Programme (GMP) &
Co-Chairperson - International Relations
International Business & Strategy
Area

OUR FACULTY



Dr. Anil Vishnu Vaidya
ML&AI



Dr. Anshul Verma
Corporate Valuation



Dr. Arunima Halder
Financial Accounting &
Statement Analysis



Dr. Ashutosh Jha
R&R Studio



Dr. Chandrika Parmar
Business Research Methods (BRM)



Prof. Chitradeep Aras
Startup Garage



Dr. Debasis Mallik
Microeconomics / BRM



Dr. Disha Bhanot
Quantitative Methods



Dr. Hemant Manuj
Capital Markets



Prof. Jagdish Rattnani
Business Communication



Dr. Lijo John
Supply Chain
Management



Dr. Monika Gupta
Micro Economics



Prof. Nilendra Singh Pawar
Supply Chain Management



Dr. Pallavi Mody
Global Macroeconomics



Prof. Prem Chandrani
Consulting Tools Seminar



Dr. R. Seshu Iyer
Decision Sciences



Dr. Rajiv Agarwal
Case Study Method



Dr. R.K.Pattnaik
Global Macroeconomics



Prof. Ratika Gore
Business Communication



Dr. Ruppel W Sharma
Design Thinking

OUR FACULTY



Dr. Sapna Malya
Financial Accounting &
Statement Analysis



Dr. Sheila Roy
Quantitative Methods



Dr. Shekhar Shukla
Blockchain Design & Application



Dr. Sreedevi R
Global Production Management



Dr. Suranjan Das
Quantitative Methods



Dr. Surya Tahora
Science of Spirituality



Dr. Tulsi Jayakumar
Macro Economics



Dr. Vidyut Lata Dhir
PG Lab / Design Thinking



Prof. Vineeta Dwivedi
Business Communication

INTERNATIONAL FACULTY



Dr. Antonio Giangreco

*Associate Dean - International Relations,
Director - Post-Graduate Programmes &
Professor - Human Resources Management*

Course taken: International Human Resource Management



Dr. Ashok Ullal

Professor Emeritus & Former Dean - School of International Business, Reutlingen University (Germany), CEO - German Simulation Pvt. Ltd

Course taken: Management by Doing (Simulation)



Dr. Christian Landau

*Dean & Professor (Strategic Management)
- EBS Business School*

Course taken: Strategic Management



Dr. Christo Nel

Visiting Lecturer Extraordinaire - University of Stellenbosch Business School

Course taken: Leadership



Dr. Dennis Vink

Professor (Finance & Investment) - Nyenrode Business Universiteit & Independent Financial Advisor

Course taken: Corporate Finance



Dr. Elias Hadzilias

Professor - IESEG School of Management & Freelance Management Consultant

Course taken: International Business



Dr. Jacob Vakkayil

Director (International MBA) - IESEG School of Management

Course taken: Negotiations & Intercultural Management







Dr. Shalini Rogbeer

Professor - EBS Business School

Course taken: Business Policy & Strategy

GMP is offered in two cohorts – January and June, every year. The January batches primarily focus on the US partner schools. Whereas, the June batches primarily focus on European partner schools.

GMP Global Management Programme									
GMP PARTNERS		International Business School, Brandeis University		Robert H. Smith School of Business, University of Maryland		School of Business, Stevens Institute of Technology		USC Marshall School of Business, USC	
LOCATION		Waltham, Massachusetts, US (Near Boston)		College Park, Maryland, US (Near Washington DC)		Hoboken, New Jersey, US (Near New York)		Los Angeles, California (Near Los Angeles)	
PROGRAMME	MBA	MSF/MSBA/MA		MS		MBA	MS		MS
SPECIALIZATION	Data Analytics (STEM)	Finance Specialization -MSF (STEM) in		Quantitative Finance		Analytics	Information Systems		Global Supply Chain Management
	Finance (STEM)	<ul style="list-style-type: none"> • Corporate Finance & Valuation • Asset Management • Risk Management • Fintech 		Supply Chain Management			Financial Engineering		
	Marketing (Non-STEM)	Business Analytics - MSBA (STEM)					Business Intelligence & Analytics		
	Real Estate (Non-STEM)	International Economics & Finance -MAIEF (STEM)					Financial Analytics		
	Strategy & Innovation (Non-STEM)								
WORK EXPERIENCE	2 Years Preferred	Nil		Nil		Nil	Nil		Nil
DURATION AFTER GMP	18 Months	18 Months		12 Months		12 Months	12 Months		12 Months

- Duration of GMP at SPJIMR, Mumbai is 6 months
- The total fees for GMP (including tuition fees) is Rs.6,50,000 + GST for the year 2022
- US programmes are STEM designated
- Brandeis provides merit-based scholarships to the extent of 100 percent

PROGRAMME ARCHITECTURE

GMP programme is divided into three phases – Foundation Courses, Compulsory Courses and Electives. The programme architecture is given below and is updated as per industry requirements.

Foundation	Compulsory Courses	Electives
Course Details	Course Details	Course Details
Learning to Learn	Quantitative Methods	Business Analytics
Science of Spirituality	Business Research Methods	Project Management
Business Communication	Global Macroeconomics	Advance Topics in Project Management
Business Spreadsheet Modeling	Design Thinking	Supply Chain Management
Microeconomics	Global Production Management	Digital Marketing
Personal Growth Lab	Business Strategy	Marketing Strategy
Financial Accounting & Statement Analysis	Marketing Management	iBizSim Business Simulation
	Decision Sciences	AI & ML with Python
	R and R Studio	Basic Econometrics
	Management Accounting	Capital Markets
	Corporate Finance	Report Writing and Presentation
		Python for Finance and Analytics
		Financial Mathematics
		Applied Econometrics
		Advanced Capital Markets
		Advanced Corporate Finance
		Strategic Finance
		Corporate Valuation
6 Credits	10 Credits	11 Credits (US Partner School)

Electives will vary depending on the specialization selected by the participants with their respective partner schools.

A mix of global curriculum and faculty, classroom sessions and non-classroom activities and simulations provide a diverse learning experience. Each course can be anywhere between 0.5 credit to 1.5 credits. Typically, a credit requires 16 to 18 sessions of 70 mins each. This is substantiated with pre-reading, post-reading, assignments, group work activities and tests, quizzes and exams.

GMP ALUMNI SUCCESS STORIES

Our alumni are our brand ambassadors. They are an integral part of our growth trajectory and their success stories make us proud.



Rahul Gupta
GMP 2018



Consultant
Washington DC, USA

[in @rahul-gupta-65504134](#)



Divya Kandenkavil
GMP 2018



Program Manager
Cupertino, USA

[in @kdivya](#)



Ankit Gupta
GMP 2018



Supply Chain Analyst
Bentoville, USA

[in @ankitgp](#)



Deepak Sahu
GMP 2018



Partner
Framingham, USA

[in @sahudeepak](#)



Naveen Prasad
GMP 2011



Founder & MD
Berlin, Germany

[in @naveenkp](#)



Nishant Parekh
GMP 2018



Sustainability Manager
Amsterdam, Netherlands

[in @parekhnishant](#)



Ainesh Pradhan
GMP 2018



Acquisitions
Amsterdam, Netherlands

[in @ainesh-pradhan-62720323](#)



Priyansha Bagaria
GMP 2018



Chief Revenue Officer
Seattle, USA

[in @priyanshabagaria](#)

GMP ALUMNI SUCCESS STORIES



accenture
 Senior Software Development Analyst
 Bengaluru, India
 @kundanksharma

Brandeis
 INTERNATIONAL BUSINESS SCHOOL

incedo
 Business Analyst
 New Jersey, USA



TAPMI AACSB ACCREDITED
 Researcher
 Karnataka, India
 @nehaprakash94

STEVENS
 INSTITUTE of TECHNOLOGY
 School of Business

STEVENS
 INSTITUTE of TECHNOLOGY
 THE INNOVATION UNIVERSITY
 Vice President - Stevens Society of Financial Analysts
 New Jersey, USA



AIESEC
 International Relations Manager
 Pune, India
 @avirarajesh

ROBERT H. SMITH
 SCHOOL OF BUSINESS

pwc
 Associate, Financial Risk Modeling
 Washington DC, USA



SRMIST
 Bachelor of Technology, Mechanical Engineering
 Hyderabad, India
 @manoj-malae

USC Marshall
 School of Business

ROMEO POWER
 Supply Chain Intern
 California, USA

WHERE DO OUR ALUMNI WORK...



LEGENDS

● CANADA (5%)	● NORDIC NATIONS (5%)
● USA (10%)	● MIDDLE EAST (3%)
● UK (4%)	● INDIA (9%)
● FRANCE (11%)	● SINGAPORE (3%)
● NETHERLANDS (18%)	● LUXEMBURG (2%)
● GERMANY (24%)	● FAR EAST (3%)
● ITALY (3%)	

GMP has a proven and consistent track record of 100% placement assistance from career cells in the partner schools. The average expected salary after internship varies between \$85,000 to \$1,20,000 per annum in US and between €45,000 to €65,000 in Europe.





Empowering Global Careers

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CONTACT

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