



Institute of
Management Technology
Hyderabad



...Harnessing Knowledge for Businesses



**ADMISSION BROCHURE
2018 - 20**

From the Director's Desk

Greetings from IMT Hyderabad !

IMT, Hyderabad was established in the year 2011 and since then the institute has been contributing to Management Education through its full-time, residential PGDM programs. Right from its inception the underlying philosophy of IMT, Hyderabad has been to create well balanced individuals who would be the change agents of future and carry forward the legacy of IMT brand.

In our endeavor to groom business leaders of tomorrow, we at IMT Hyderabad are extremely focused on rigor and quality in our teaching-learning processes. With a passion and commitment to create an ecosystem for scholastic excellence, we ensure holistic development of our students by imparting knowledge and contemporary skill sets.

The institute has shown impressive growth in terms of its academic innovations, initiatives towards forging industry tie-ups, and planned collaborations with globally reputed business schools in respect of research, student and faculty exchange. The industry oriented curriculum, newer pedagogical tools help students to understand and analyse current business scenarios on a real time basis thereby providing hands-on training to them.

Our students have managed to excel in the industry and the belief has been reinforced by the consistent faith of recruiters in offering our students diverse and challenging roles in their organizations.

At the core of its mission, IMT Hyderabad is defined by set of principles: pursuit of knowledge; engagement with industry and the society; a willingness to take risks and embrace new ideas; respect for diversity of opinions; support for integrity and dignity of individuals; and commitment to resolve issues through rational debates. IMT Hyderabad is striving to be a global institution in an interconnected world. Dear aspirants, I invite you to join us in our journey to excellence and be a part of an inspiring and deeply rewarding educational enterprise.

Dr. Satish Ailawadi
Director



FIND YOUR FUTURE HERE



Campus Highlights



- » 30 acres of Wi-Fi campus close to Rajiv Gandhi International Airport
- » Learning Resource Center (LRC) with 6489 titles, 10999 books, 51 national & 10 international journals, 10507 E – journals, 22 business magazines and 9 databases including Bloomberg Terminal
- » Well-equipped IT Lab with access to software like SPSS, SAS Enterprise Guide, SAS E - Miner, SAP, Prowess IQ, Tableau, Text Miner and R to facilitate teaching & research
- » Academic block with 9 lecture theatres, 11 classrooms, 55 faculty offices, 2 seminar halls & an auditorium
- » Amphitheatre with 500+ seating capacity
- » 4 Hostel blocks offering single occupancy accommodation
- » Sports complex with cricket ground, football ground, basketball court, lawn tennis & badminton courts along with indoor games like table tennis & chess in hostel blocks
- » 24/7 Medical facility with 2 campus doctors, medical room & an institute van for emergency
- » Health Club with all modern facilities
- » YES Bank ATM on campus

PGDM Program Structure

YEAR I

Term I

Course code	Course title	Credits	Course type
GEM 101	Creativity, Innovation and Entrepreneurship	3	F
OPM 101	Operations Management - I	3	F
FIA 101	Financial Accounting	3	F
AIT 101	Data Analysis and Decision Making - I	3	F
HRM 101	Organizational Behavior - I	3	F
GEM 102	Microeconomics	3	F
MKT 101	Marketing Management - I	3	F
Total credits		21	-

Term II

GEM 201	Business Communication and Soft Skills - I	1.5	F
FIA 201	Management Accounting	3	C
MKT 201	Marketing Management - II	3	C
HRM 201	Organizational Behavior - II	3	C
FIA 202	Corporate Finance - I	3	C
OPM 201	Operations Management - II	3	C
AIT 201	Data Analysis and Decision Making - II	3	C
Total credits		19.5	-

Term III

GEM 301	Business Communication and Soft Skills - II	1.5	F
GEM 302	Macroeconomics	3	C
HRM 301	Introduction to Human Resource Management	3	C
AIT 301	Business Research Methods	3	C
FIA 301	Corporate Finance - II	3	C
Total credits		13.5	-

Summer Term

SIP 401	Internship Program	18	-
MTS 401	Management Thesis & Seminar	18	-
IEP 401	Student Exchange Program	18	-
PAC 101	Psychometric Assessment/Counselling Sessions	July - September	
LES 201	Leadership Series	August - November	
MOI 401	Mock Interviews	July - January	
LES 401	Leadership Series	August - November	

YEAR II

Term IV

Course code	Course title	Credits	Course type
GEM 401	Strategic Management - I	3	C
	Elective #1	3	E
	Elective #2	3	E
As applicable	Elective #3	3	E
	Elective #4	3	E
	Elective #5	3	E
Total credits		18	-

Term V

GEM 501	Strategic Management - II	3	C
MAP 501	Management Project	3	E
	Elective #6	3	E
	Elective #7	3	E
As applicable	Elective #8	3	E
	Elective #9	3	E
Total credits		18	-

Term VI

GEM 601	Ethics, Governance and Law	3	C
	Elective #10	3	E
As applicable	Elective #11	3	E
	Elective #12	3	E
Total credits		12	-

Grand Total **120**

F - foundation courses, C - core courses, and E - elective courses

Notes:

- » 1 Credit equals 10 classroom contact hours.
- » To major in a discipline, 6 courses should be chosen compulsorily; 4 courses should be chosen to be a minor in a discipline.
- » For PGDM (Finance) and PGDM (Marketing) students, it is mandatory to choose 6 courses in Finance and Marketing respectively.

For detailed list of electives please visit www.imthyderabad.edu.in

Faculty

Dr. Satish Ailawadi - Ph.D., M.Phil, MBA, B.E.
Director & Professor - Operations Management

Dr. Rajnandan Patnaik - Ph.D., MBA, B.E.
Dean - Academics & Professor - General Management

OPERATIONS MANAGEMENT

Dr. Sourabh Bhattacharya - Ph.D., M.Tech., B.E.
Professor & Chairperson - Internship Program, Leadership Series & Campus-Connect

Prof. Kalyana C. Chejarla - (E-FPM), PGPX, PGDBA, CFA, B.Sc.
Assistant Professor, Area Chairperson & Chairperson - Placements

Dr. Shantanu Shankar Bagchi - Ph.D., M.Sc., B.Sc.
Assistant Professor

Prof. Vinay Kumar Kalakbandi - FPM, M.Tech., B.Tech.
Assistant Professor

MARKETING

Dr. Nitin Gupta - Ph.D., MBA, B.A.
Professor & Chairperson - Branding & PR

Dr. M. Sivagnanasundaram - Ph.D., MBA, B.E.
Associate Professor & Chairperson - Administration, Incubation Center & E-Cell

Prof. Deviprasad Ghosh - (E - FPM), MBA, B.E.
Assistant Professor & Area Chairperson

Prof. Dhananjay Singh- (Ph.D.), MBA, B.Sc.
Assistant Professor & Chairperson - Admissions

Dr. Rambalak Yadav - Ph.D., MBA, B.Sc.
Assistant Professor

Prof. Manoj Das - FPM, MBA, M.Sc., B.Sc.
Assistant Professor

Prof. Pradeep Kumar Mohanty - (Ph.D.), MBA, M.Sc, B.Sc.
Adjunct Faculty

FINANCE & ACCOUNTING

Dr. C. Venkata Chakrapani - Ph.D., MBA, ICWAI, B.Com.
Professor & Area Chairperson

Dr. Nikhil Rastogi - Ph.D., PGDBM, B.Sc.
Professor & Chairperson - Research & Publications, Finance & Budgeting Committee

Dr. K. Sriharsha Reddy - Ph.D., MBA, B.Sc.
Associate Professor & Chairperson - Quality Management & Accreditation, Executive Education

Dr. A Sarath Babu - Ph.D., M.Phil., M.Com, B.Com.
Assistant Professor & Chairperson - Disciplinary Committee, Academic Counseling Committee

Prof. Dinesh Jaisinghani - FPM, PGDM, B.Com.
Assistant Professor



HUMAN RESOURCE MANAGEMENT

Dr. Romina Mathew - Ph.D., MBA, BBM
Professor & Examination Controller

Dr. Shabnam Priyadarshini - Ph.D., M.A, B.A.
Assistant Professor & Area Chairperson

Prof. Tumpa Dey - FPM, M.Phil, M.A, B.A.
Assistant Professor & Chairperson-Alumni Committee

Dr. B. Pavan Kumar- Ph.D., MBA, B.Sc.
Assistant Professor

Prof. Apurva Sanaria - FPM, MBA, B.Sc.
Assistant Professor

GENERAL MANAGEMENT

Dr. Debadutta Panda - Ph.D., PGPRM, M.Sc. , B.Sc.
Associate Professor & Chairperson - International Relations

Dr. Debendra P. Kar - Ph.D., MBA, LLB, B.E.
Associate Professor

Dr. Steven Raj P - Ph.D., M.A, B.A.
Assistant Professor & Area Chairperson

Dr. Tulika Sharma - Ph.D., M.A, B.A.
Assistant Professor & Chairperson - Grievance Redressal Committee, Students' Activity Cell

Prof. Avishek Bhandari - Ph.D., M.Phil. M.A, B.A.
Adjunct Faculty

BUSINESS ANALYTICS & IT

Dr. Sridhar Vaithianathan - Ph.D., MBA, B.E.
Associate Professor & Area Chairperson

Dr. Surajit Ghosh Dastidar - Ph.D., MBM, B.Sc. B.E.
Associate Professor & Chairperson - Center of Excellence, Business Analytics

Prof. Preeti Sharma - FPM, MCA, M.Sc., B.Sc.
Assistant Professor & Chairperson-I.T. Infrastructure

Dr. R Mahesh - Ph.D., MBA, BBA
Assistant Professor



Student Life @ IMT Hyderabad

IMT Hyderabad repeatedly reinforces its unwritten rule, "IMT Hyderabad hardly sleeps"





12 student clubs and 4 committees keep the students engaged in activities beyond the classroom all-round the year

IMPELZ (management fest), Ace - Connect (inter corporate meet), PERIODOS (sports fest), are the marquee events conducted on campus

Students are encouraged to participate in management fests in India & abroad.





Corporate Connect

Practitioner Sessions

Senior corporate functionaries are invited to teach (15-20%) of every course on campus

Leadership Series

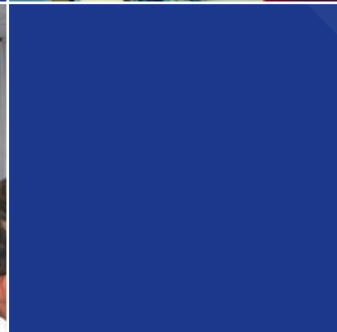
CEOs/CXOs are invited to share their business building experiences with the students

Round Table Discussions

Each functional area hosts a round table discussion on topical themes in their respective areas

Internship Program

Students pursue 14 - 16 weeks faculty supervised internship program



Placement



Final Placement: Batch of 2015 – 17

- » 92% placements with an average package of INR 6.97 LPA
- » Highest Package: INR 22.5 LPA
- » Top 10 offers: INR 13 LPA, Top 20 offers: INR 10.83 LPA, Top 50 offers: INR 8.52 LPA, Top 100 offers: INR 7.29 LPA

A Partial List of Recruiters.....

Novartis | Walmart | Amazon | KPMG | Randstad | Philips | Blue Star
FactSet | Nielsen | IMRB | iNautix | Hafele India | Uber | S&P Capital IQ
Dr. Reddy' Laboratories | Syska LED | D.E.Shaw | Deloitte | Oracle Consulting
Citi Bank | eClerx India | Care Ratings | Abbott India | ITC Hotels
Aditya Birla Retail Limited | TVS Motors | Adani Wilmar | Prolifics
Nephroplus | Khimji Ramdas | Future Group | Hackett Group | TATA Capital
Magma Fincorp Samsung India | Glenmark | JP Morgan | Exide
Dun & Bradstreet | Cati | Sony India | Hansa Research | Infiniti Research
Hyderabad Industries Ltd. | Medplus | Dupont | Croma | Zomato

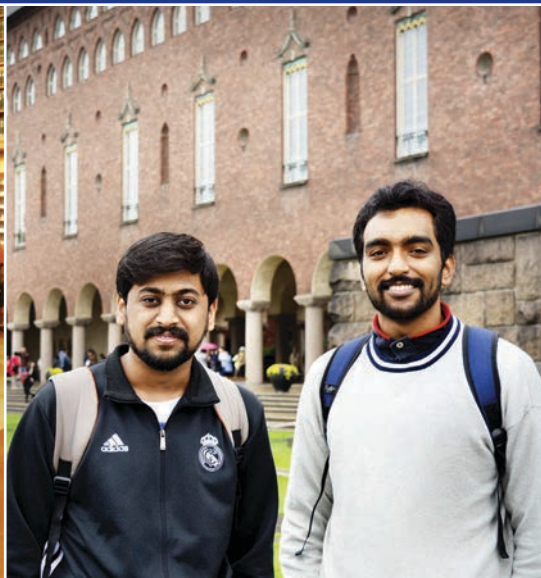
Interim Placement: Batch of 2016 – 18 (As on December 11, 2017)

- » 71% placements with an average package of INR 7.13 LPA
- » Highest Package: INR 12 LPA
- » Top 10 offers: INR 11.87 LPA, Top 20 offers: INR 11.10 LPA, Top 50 offers: INR 8.84 LPA, Top 100 offers: INR 7.56 LPA



International Relations

International Relations is a group level activity, driven and coordinated for all IMT campuses by IMT Ghaziabad. IMT has over 40 MOUs with foreign universities for faculty and student exchange programs.



Student Exchange Program - Inbound



Name: Melanie Flath

Home institute: FH Kufstein Tirol, Austria

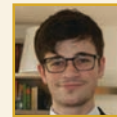
Courses selected at IMTH: Employee Engagement and Organizational Development, Business Negotiation, E-commerce & Digital Marketing, Integrated Marketing Communication



Name: Hugo Morata

Home institute: NEOMA Business School, France

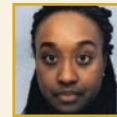
Courses selected at IMTH: Project Finance, Entrepreneurship Development, International Logistics and Supply Chain Management



Name: Remi Ferreira

Home institute: NEOMA Business School, France

Courses selected at IMTH: International Finance, Predictive Modeling, Banking and Financial Services



Name: Oulimata Diakhoumpa

Home institute: NEOMA Business School, France

Courses selected at IMTH: Managing Change and Innovation, Brand Management, Cross Cultural Management

Student Exchange Program z Outbound

First of all I would like to thank IMT Hyderabad for giving me this opportunity. Being a premium B-School, Audencia Business School has enriched me not only as a professional but on a personal level as well. I got a great opportunity to interact with students from a number of countries and learn about their cultures.

Mohit Sachan

Audencia Business School, France

Dzień Dobry! - Good day! This is the first quote that comes to my mind when I think of the student exchange program (SEP). Studying in Warsaw was a great experience. I made friends in Erasmus, visited 13 countries and got to learn and appreciate varied cultures in Europe. The SEP experience is going to be with me for lifetime.

Vinayak Chaharia

University of Warsaw, Poland

An incredible journey of self-discovery and personal growth, filled with unforgettable memories. It gave me an insight into the European education system and not to forget, the exposure to cultural variations among people. This life changing experience helps you to connect with people belonging to different nationalities. This opportunity is worth taking, as it helps you to get out of your shell and eventually changes you as a person.

Vamika Andotra

Rennes School of Business, France

Alumni - A Partial List

Name	Batch	Company	Designation
Kanika Sharma	2012 - 14	The Boston Consulting Group	Campus Recruiter
Nikhar Jain	2011 - 13	KPMG	Senior Research Analyst
Shriya Pathak	2012 - 14	Amazon	HR Business Partner
Cursimran Kaur	2012 - 14	Grofers	Associate Director - Marketing
Anjali Ojha	2013 - 15	Piramal Enterprises Limited	HR Business Partner
Sanjula Miglani	2014 - 16	CashKaro.com	Assistant Manager Alliances and Branding
Ramana Abhishek	2014 - 16	Nuevora	Manager - Global Client Development
Jay Gupta	2013 - 15	Capgemini	Senior Consultant
Serupally Rashmika	2015 - 17	iNautix Technologies	Lead Business Analyst
Kashif Kalim	2012 - 14	Cognizant	Senior Analyst - Process Excellence & BI
Zahida Hashmat	2013 - 15	Tech Mahindra	HR - Global Leadership and Sales Hiring
Pragya Chaube	2011 - 13	Oracle	Senior Lead - Channel Sales and Support
Ch Harshitha	2012 - 14	ITC Limited	Officer - Business Excellence
Rishav Jindal	2011 - 13	XL Dynamics	Business Analyst - Mortgage banking
Sudip Brahmachary	2012 - 14	Cushman & Wakefield	Associate - Valuation & Advisory Services
Ranjana Mohan	2013 - 15	Dell Global Analytics	Business Intelligence Analyst
Shivam Chopra	2012 - 14	JP Morgan Chase	Team Lead
Shishir Toshniwal	2015 - 17	CARE Ratings	Analyst
Pranav Mitra	2012 - 14	Dr. Reddy's Laboratories	Assistant Manager - Global Treasury
Shikha Nagdev	2013 - 15	DuPont	Senior Specialist
Jawahar (Patnaik) Prashanth	2012 - 14	Intel Corporation	Retail Data Analyst
Padmanabh Upadhyay	2013 - 15	Cisco	Business Analytics
Anuj Sharma	2015 - 17	D.E. Shaw	Analyst
Ayushi Agarwal	2013 - 15	Nielsen	Research Analyst
Divya Regulagedda	2015 - 17	ICICI Bank	Deputy Manager -Treasury Control
Utsav Banerjee	2013 - 15	Bajaj Electricals Ltd	Assisant Manager - Projects Sales
Anirudh Sharma	2014 - 16	Adani Wilmar	Key Account Executive
Avinash Kumar Singh	2012 - 14	GATI Ltd.	Operations Manager
Rohit Kumar Mukherjee	2014 - 16	Bennett Coleman	Assistant Manager
Kaustav Saha	2013 - 15	Canara Bank	Credit Risk Rating Analyst
Aakanksha Khanna	2013 - 15	Flipkart	Digital Marketing



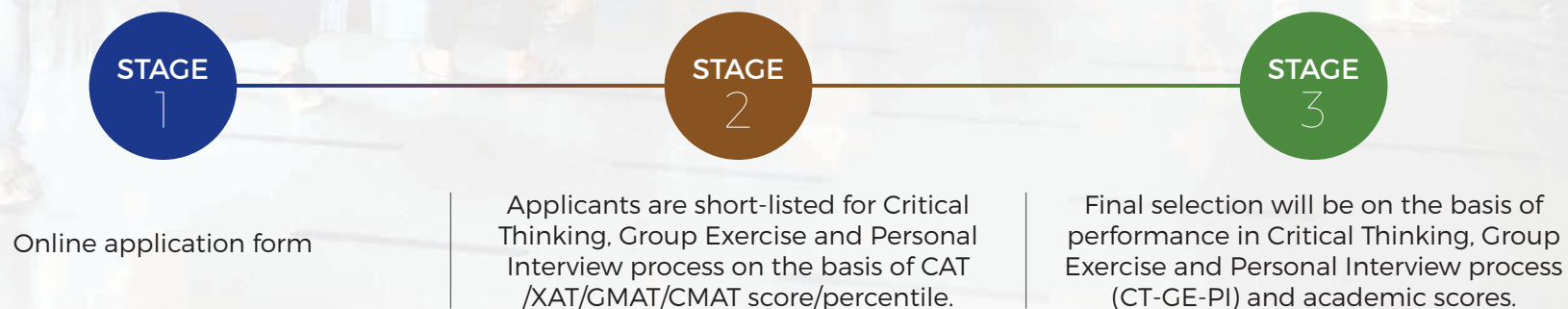
IMT HYDERABAD Advantage

- ✓ 100+ practitioners delivering real-life experiences in 400+ classroom sessions
- ✓ 22 Foreign University collaborations offering student & faculty exchange opportunities
- ✓ 10,000+ Alumni members across the world
- ✓ 92% placements for 2015-17 batch with an average package of INR 6.97 LPA
- ✓ 14-16 weeks faculty supervised Internship Program
- ✓ 32 highly qualified full-time faculty members
- ✓ 30 acres of landscaped campus, close to Rajiv Gandhi International Airport
- ✓ 25th ranked Private Business School in India as per Business World rankings.
- ✓ 29th ranked Private Business School as per Careers 360

Eligibility Criteria

- » Three-year Bachelor's degree or equivalent with 50 percent aggregate marks in any discipline
- » Applicants appearing for the final-year degree examination can also apply
- » Applicants must have valid CAT/ XAT/ CMAT/GMAT score/percentile

Admission Process



Institute of
Management Technology
Hyderabad

...Harnessing Knowledge for Businesses

Surey No. 38, Cherlaguda Village, Shamshabad
Mandal, RR District, Hyderabad – 501218,
Tel: +91-40 3046-1657/1500,
Email: pgdm@imthyderabad.edu.in